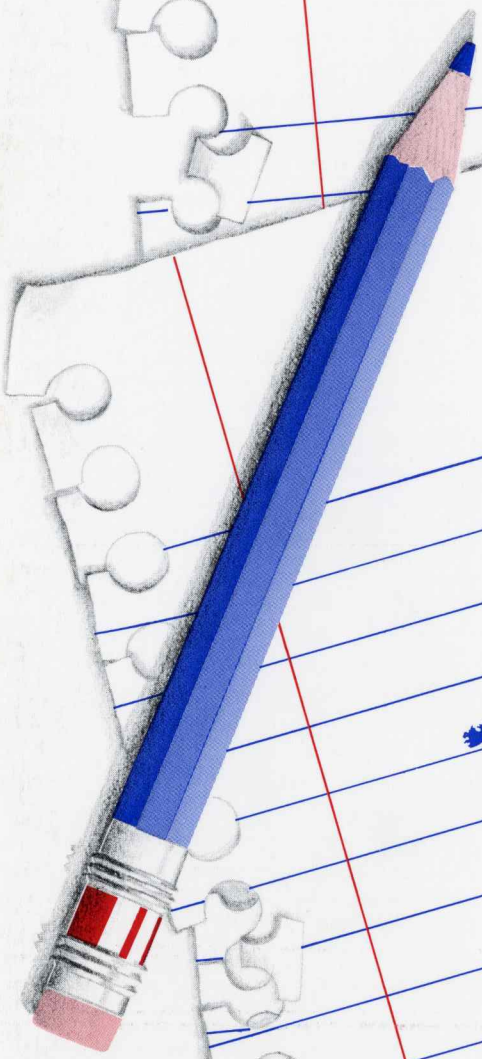
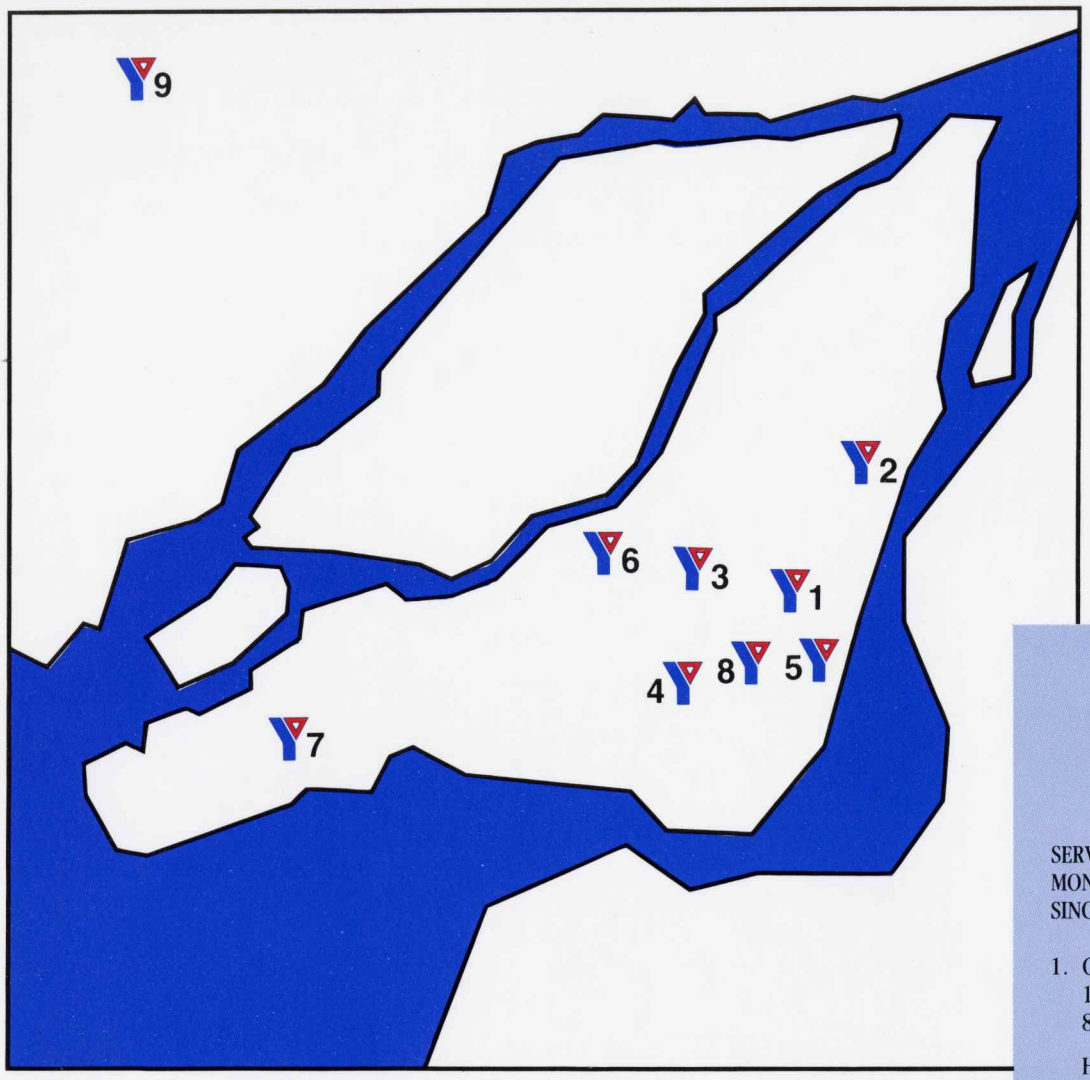
MONTRÉAL



Annual Report 1986

THE MONTREAL YMCA
THE MONTREAL YMCA FOUNDATION



SERVING
MONTREALERS
SINCE 1851

1. Centre-ville
   1450 Stanley Street
   849-8393

   Head Office
   1441 Drummond Street
   849-5331

2. Hochelaga-Maisonneuve
   4567 Hochelaga Street
   255-4651

3. International
   5550 Park Avenue
   277-3323

4. Notre-Dame-de-Grâce
   4335 Hampton Avenue
   486-7315

5. Pointe-Saint-Charles
   255 Ash Avenue
   935-4711

6. Saint-Laurent
   1745 Décarie Blvd.
   747-9801

7. West-Island
   94 Douglas Shand (Pointe-Claire)
   694-9622

8. Westmount
   4585 Sherbrooke Street West
   931-8046

9. Kamp Kanawana
   Saint-Sauveur
   1-227-2414

Our mission

"The Montreal YMCA is a partnership of volunteers and staff committed to the fulfilment of people in spirit, mind and body, and to the development of self-reliance in the individual and the community.

Through its actions, programs and services, the Montreal YMCA will reflect the needs and aspirations of the community and will work with individuals, local communities and communities in developing countries in achieving social justice and control of their environments."

Report of the Chairman and The Director General

Bernard W. Matte, Chairman of the Metropolitain Board; Sol Kasimer, Director General.

1986 was another very successful year for the Montreal YMCA. For the fourth year in a row, we ended with an operating surplus. Significant progress was achieved in implementing our plans for financial development, facilities development, marketing, programming, and improving our public image. We are particularly proud of our work with unemployed youth, single-parent families, young people in conflict and minority groups.

Most of our eight branches engaged in a thorough strategic planning process at the local level as a complement to the Montreal YMCA's strategic plan. This has resulted in more coherent and effective operations.

Some of the year's highlights were as follows:

We reached 47% of our $13 million Capital Campaign goal. Over 500 community leaders are involved in our fund-raising efforts.

The West Island Facility Development Project is well under way. We have purchased the land, selected the architect and approved the design concept.

The Metropolitan Board of Directors approved the Westmount Facility Development Project.

The Montreal YMCA developed a partnership with the Argentina YMCA. Ten young leaders participated in an exchange program.

The constitution reform project is well under way. A broad consultation process has been set in motion.

Some 101,124 Montrealers benefitted from the YMCA's programs and services. Half of these participants were adults, and only 30% of them were registered in fitness courses. Fully 45% of all participants were enrolled in the YMCA's numerous children's programs, and 8% were registered in continuing education classes.

Much work was done to complete our newest operating unit, located in the Guy Favreau Complex. The new YMCA opened its doors in September 1986.

We thank the many dedicated volunteers and staff members for their tremendous efforts and contributions to the Montreal YMCA.

As we celebrate our 135th year, we look to the future with optimism.

Bernard W. Matte
Chairman of the
Metropolitan Board of Directors

Sol Kasimer
Director General of the
Montreal YMCA

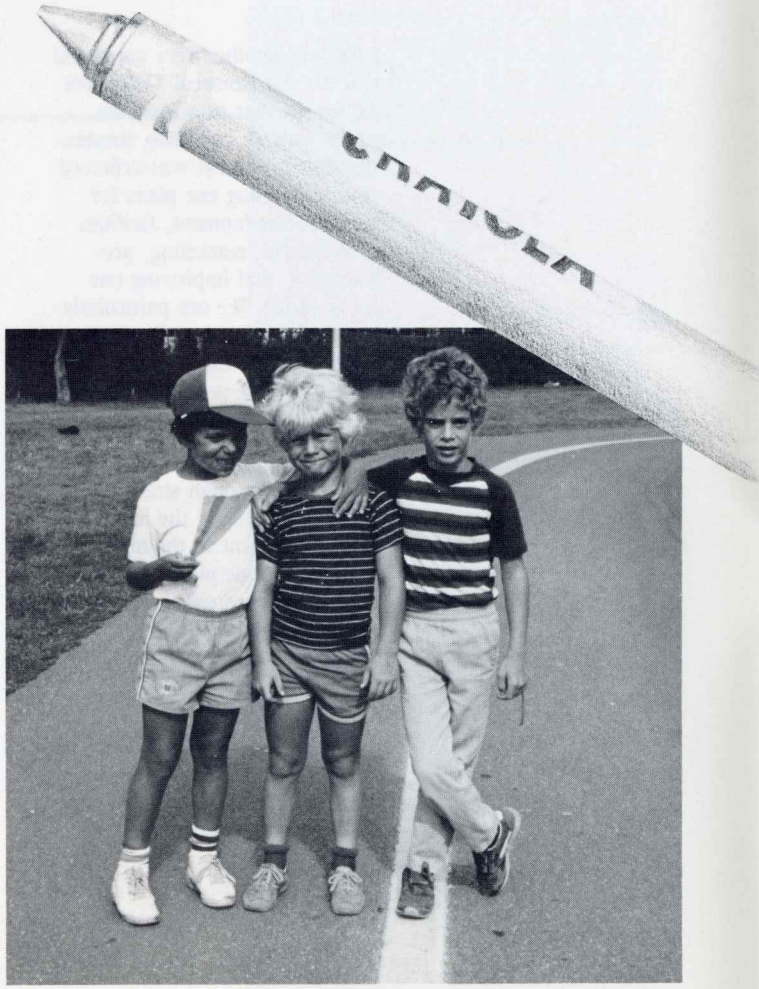
Child Development

The YMCA offers a wide range of preschool and after-school programs for children of various ages. Those under age two, for example, are offered in-pool and gymnasium exercises designed to enhance the overall development of their motor functions. Other activities are added as the children's skills become increasingly well-honed. Music, dancing and gymnastics are taught, and children aged four and five are introduced to modern technology through science and computer courses. In 1986, 300 different courses were offered to children under the age of six by a total of 100 YMCA employees and 75 volunteers.

As for youngsters between eight and twelve years of age, the YMCA offers fun activities designed to develop specific skills and interests: motor functions and awareness of others, for example, are enhanced through group games and other activities.

During the summer months, the YMCA day camps provide amusing activities aimed at promoting personal fulfilment in a safe environment. In 1986, a total of 7,500 children between six and twelve years of age attended the camps.

Over the past year, a grand total of 47,000 children between the ages of one and fourteen took part in the YMCA's various child development programs.



Job Generation

The YMCA of Canada's Job Generation Project, designed to help young people find work, is coordinated by the Montreal YMCA.

During its first 16 months of operations, the Montreal Job Generation intensive program came to the assistance of 99 unemployed youths between the ages of 16 and 25. Participants were provided with pre-employment training, a job-search technique, a group experience, individual attention and a post-training follow-up.

Job Generation opens up new horizons for unemployed young people. In 1985/1986, 79 of the 99 participants found work, and our statistics show that 60 of these young people are still employed. Thus, the placement rate has so far been 80%, and the job-retention rate, 76%.

In addition to its intensive service, Job Generation also offers individualized, educational and business counselling. In 1985/1986, 223 young people benefitted from this service. Overall, 173 participants received individual counselling; 127 were referred to various employers and 78 of the latter 127 have found a job.

The Montreal Job Generation program offers young people the opportunity, or rather a "second chance," to become employable. The project organizers have set up a bank of employers willing to hire young people. To date, some 50 companies have invested in youth by using this service.

The success of the program is proof of the value of the services offered. According to the Montreal Job Generation director, Graham Weeks, "Our number-one goal is to help employment-disadvantaged young people become self-sufficient and find work... Thus, we hope to maintain our impressive placement rate."

JOB GENERATION MONTREAL

The Montreal-Argentina exchange: young people discover the world

In January and February of 1984, the Montreal YMCA and the Asociación de Jovenes de la Republica Argentina, began planning an exchange program. Contacts were increased, and a training program was set up by YMCA employees and volunteers in order to familiarize the participants with the economy, history and socio-economic situation of the South American nation. Finally, in November 1985, ten young people from the Montreal YMCA set off for Argentina!

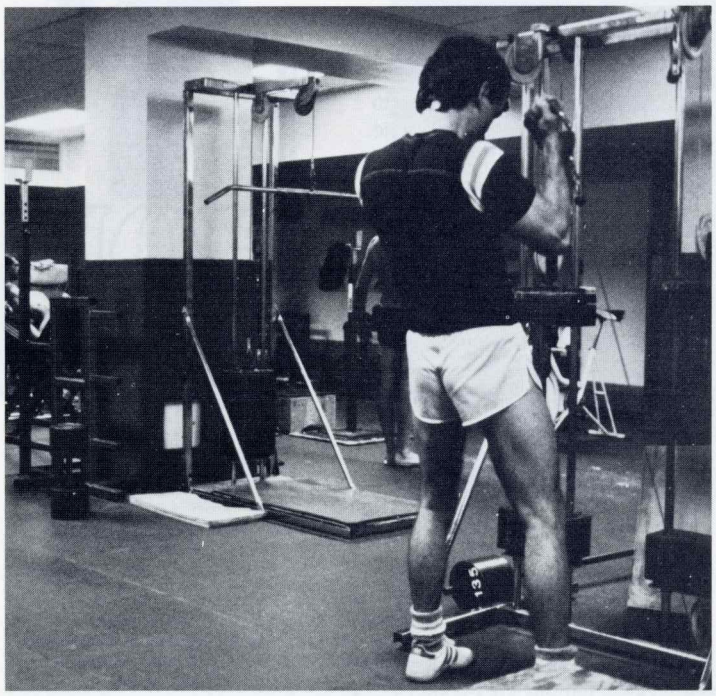
Several months later, in January 1986, ten young Argentinians were the guests of the Montreal YMCA. Like their Quebec counterparts, they were offered the opportunity to widen their horizons through contact with a foreign culture.

The exchange program fit in well with the YMCA's mission, as it encouraged young people to become active YMCA participants by taking part in efforts to enhance solidarity between world citizens.

Internationally the YMCA is not unlike a big family. Association members must strive to know, understand, help and love one another. The Montreal-Argentina exchange helped young people discover that they are an integral part of a world-wide community.

The project was made possible by the total commitment of the YMCAs involved, and by financial contributions from the Canadian International Development Agency (CIDA) and the Secrétariat à la jeunesse du Québec.

Lifestyle programs

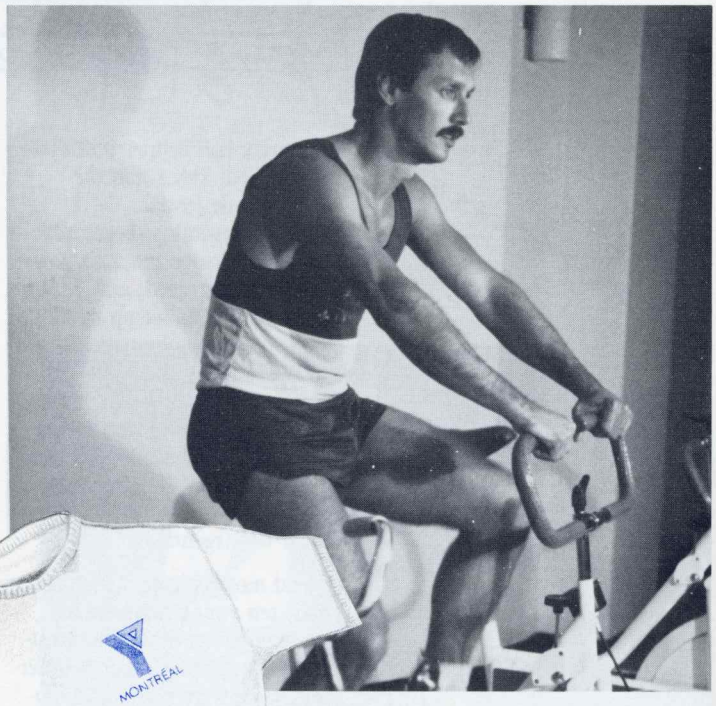


As health educators, our role is to provide people with factual information. It is then up to them to decide whether they want to change their way of living.

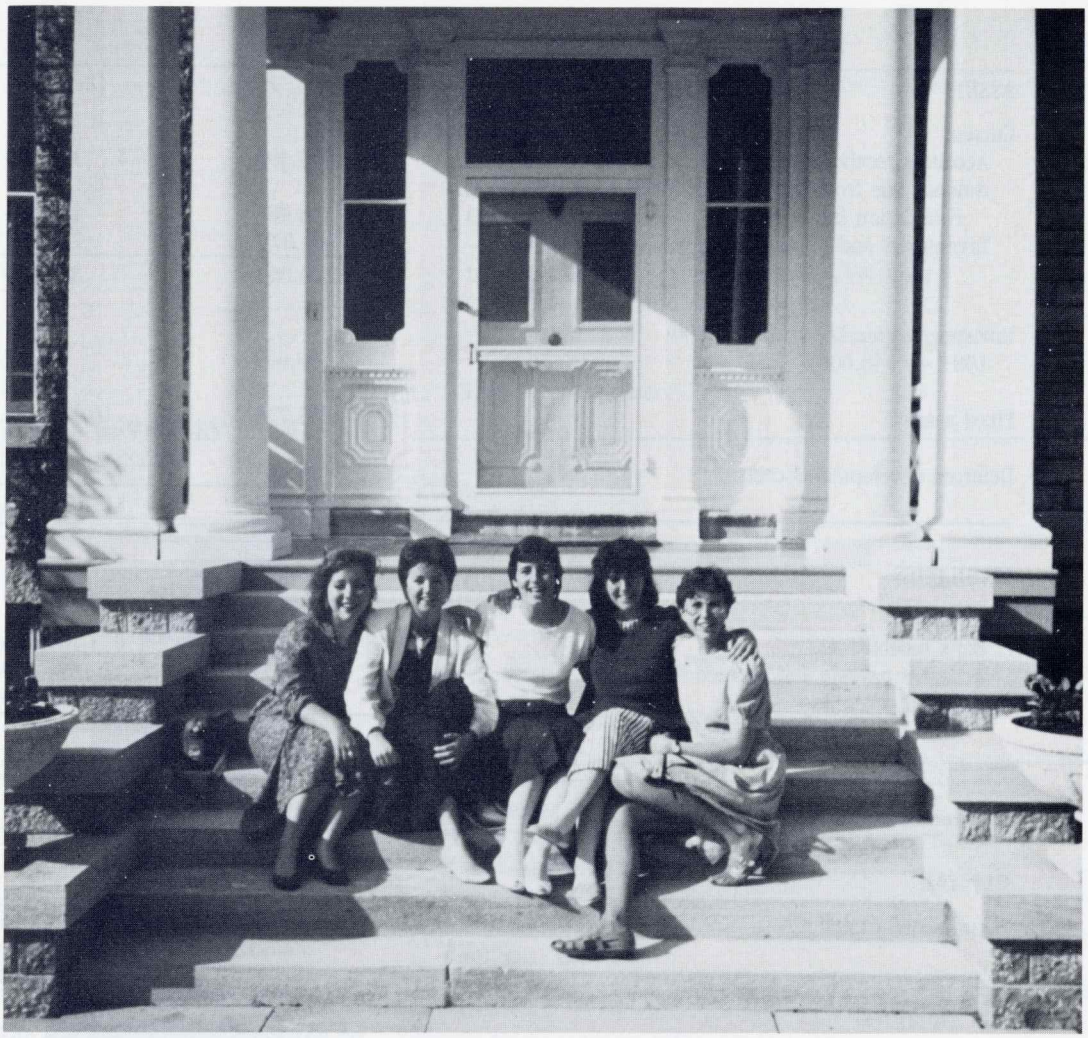
The Y Worry program (stress management) offered this year helped a number of people improve their lifestyles. A group of adults ranging in age from 22 to 68 took part in the ten-week course, which focussed on alleviating stress, a problem of today's society. Participants in the specialized program learned to recognize the causes of stress and to control the problem on a day-to-day basis. They completed the course satisfied and proud of themselves.

The Y Worry program is only one of the new programs set up by the YMCA to deal with the problems of modern living: the Association also helps people stop smoking (Y Smoke) and control their weight (Y Weight), and offers introductory fitness classes (Y Introfit).

In 1986, the YMCA offered Montrealers a full range of programs designed to help them stay in shape, including exercise classes and aquafitness. Racquet sports such as squash, tennis, and racquetball, along with team sports like volleyball and basketball, remained very popular. Jogging, the YMCA Spring Race and the Fun Runs helped people stay trim. Before registering for any of the various fitness programs, people are strongly encouraged to undergo a thorough evaluation of their physical condition.



The YMCA Youth Leadership Institute



The YMCA Youth Leadership Institute is dedicated to the training of young leaders who will contribute to the economic, social and political quality of life in Canada and the world.

Valérie Carle, Johanne Johnson, Nathalie Brault, Suzanne Tessier and Monica McQueen.

Forty young Canadians between 18 and 25 years of age, representing 13 YMCAs from across the country, belong to the Institute, which was set up in November 1985 by the National Council of YMCAs of Canada.

The Montreal YMCA is an active member of the Institute. Thus, last year, four young Montrealers — Nathalie Brault from the Hochelaga-Maisonneuve branch, Monica McQueen from Notre-Dame-de-Grâce, and Valérie Carle and Suzanne Tessier from the International branch — participated in the Institute's training program. Backed up by Johanne Johnson, counsellor, and Bill Pigott, senior manager — operations, at the Montreal YMCA, these young women have benefitted from a series of truly unforgettable experiences. The group began by attending an intensive training session, following which they returned to their home communities for workshops on community development, leadership styles, interview techniques and communication in general. Then, at a seminar in Ottawa, they were introduced to the Canadian political and educational systems and economic and religious contexts. They also had the pleasure of meeting several national leaders.

At the end of their training the group left for overseas, visiting Thailand, India, Malaysia and the Philippines. The six weeks spent in Third World countries enhanced the participants' awareness of the world situation. Upon their return to North America, they met the ambassadors of the countries visited at the United Nations in New York, as well as other international leaders.

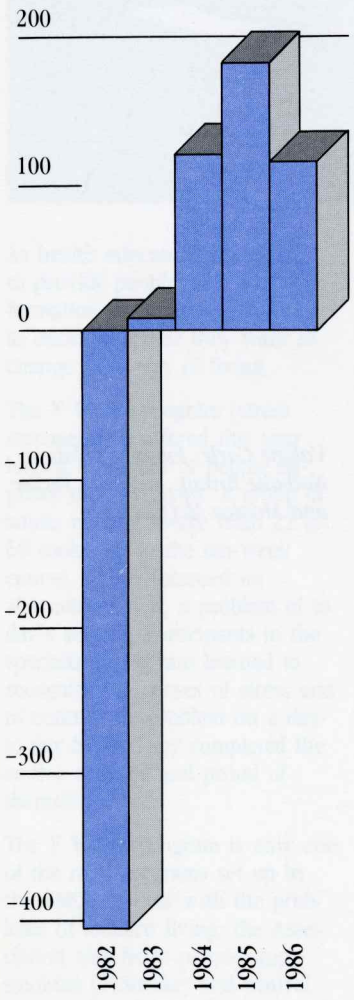
Through various experiences enhancing self-awareness — as well as knowledge on community service, group dynamics, the social context at the provincial, national and international levels — the Youth Leadership Institute teaches young people to become our society's future leaders.

The Montreal chapter of the Institute is a concrete example of the Association's commitment to the future of our society.

Balance sheet as at May 31, 1986

The Balance Sheet and Statement of Operations are taken from the complete set of financial statements as audited by Charette, Fortier, Hawey, Touche Ross. The full statements are available by writing to Rita Vaillancourt, Secretary to the Metropolitan Board of Directors, Montreal YMCA, 1441 Drummond Street, Montreal, H3G 1W3.

SURPLUS (DEFICIT)
(in Thousands dollars)



	1986	1985 (Restated)
ASSETS		
Current		
Accounts receivable	$ 729,496	$ 415,170
Amount due from the Montreal YMCA Foundation Inc.	150,487	195,334
Inventories and prepaid expenses	304,079	210,005
	1,184,062	820,509
Investments (market value $50,000; 1985 — $50,000)	50,002	50,002
Fixed assets	17,555,738	16,165,155
Deferred developments costs	95,427	36,012
	$18,885,229	$17,071,678
LIABILITIES		
Current		
Bank indebtedness	$ 3,018,141	$ 3,189,586
Accounts payable and accrued liabilities	976,234	855,230
Deferred revenues	274,645	440,640
	4,269,020	4,485,456
Long-term obligation	641,497	—
CAPITAL		
Accumulated capital	17,801,872	16,535,565
Endowments	40,000	30,000
	17,841,872	16,565,565
Accumulated deficit	(3,867,160)	(3,979,343)
	13,974,712	12,586,222
	$18,885,229	$17,071,678

On behalf of the Board

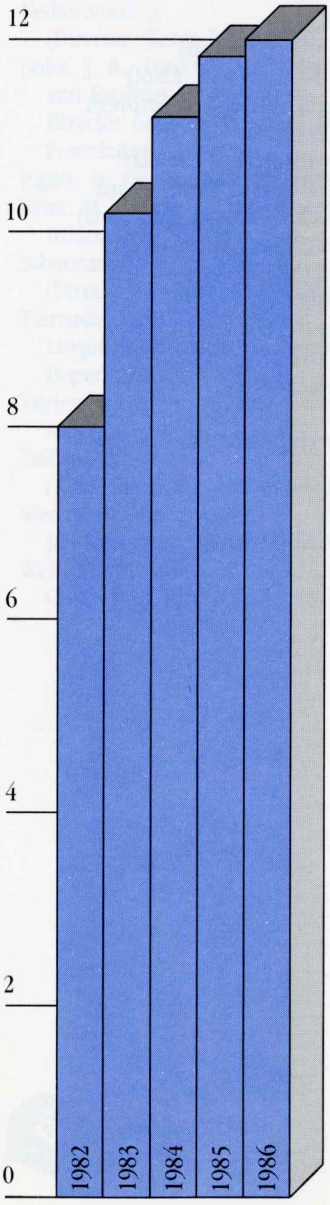
Director

Director

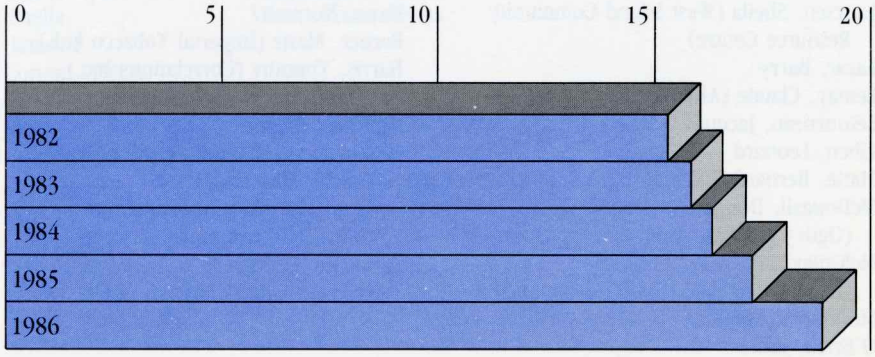
Statement of Operations for the year ended May 31, 1986

	1986	1985 (Restated)
Revenue from programs and services		
Program activities	$ 5,901,740	$ 5,988,054
Institutional services	2,045,283	1,903,886
Community services (including Centraide grants)	2,525,276	2,015,380
International programs (including $15,390 from the Montreal YMCA Foundation Inc.)	276,666	267,712
	10,748,965	10,175,032
Less direct expenses	7,174,078	6,672,637
	3,574,887	3,502,395
Other revenue		
Rental of space	1,325,579	1,351,993
Donations	31,028	22,683
Supportive grants for operations	171,918	202,448
Interest	5,389	17,555
	1,533,914	1,594,679
Revenue from operations before other expenses	5,108,801	5,097,074
Other expenses		
Facility operating costs	1,765,855	1,848,959
Branch administration	1,528,691	1,628,338
Metropolitan office administration	1,257,678	957,816
Depreciation	95,975	74,912
	4,648,199	4,510,025
Surplus from operations before interest expense	460,602	587,049
Interest expense	348,419	417,826
Surplus from operations for the year	$ 112,183	$ 169,223

TOTAL REVENUES
(in Millions dollars)



TOTAL ASSETS
(in Millions dollars)



YMCA Partners

Executive Committee

Aboud, Suzanne (Leetham Simpson Inc.)
Benedetti, Brian (B.M.B. Associates)
Bonney, Deborah
(Montreal General Hospital)
Drury, Victor M.
(Kidney Foundation of Canada)
Franklin, Keith
Hall, John (Concordia University)
Kasimer, Solomon (Montreal YMCA)
Létourneau, Jacques G.
Liben, Leonard
Matte, Bernard (Innocan Inc.)
McQueen, Josephine
Riverin, Pierre (SNC Group)

Metropolitan Board of Directors

Aboud Suzanne (Leetham Simpson Inc.)
Bayne, Frances
Bélanger, Vianney (SIMPA)
Benedetti, Brian (B.M.B. Associates)
Bernard, Jean A. (Bell Canada)
Bonney, Deborah
(Montreal General Hospital)
Boyle, Marie-Hélène
Bush, Frederick
Casey, Donald (Canpac International
Freight Services Inc.)
Chaput, Jean-Guy
(Caisse populaire Maisonneuve)
Clavette, France
Doucet, Raymond
(Canadian Industrial Renewal Board)
Drury, Victor M.
(Kidney Foundation of Canada)
Farquharson, Keith (QASA)
Ferguson, Chris (McGill University)
Franklin, Keith
Gagné, Jocelyn (Alcan Aluminium Ltd.)
Gillespie, Thomas (Ogilvy Renault)
Gravel-Dunberry, Odette
(Solicitor General's Office)
Guindon, Léo-Paul
Hall, John (Concordia University)
Holland, Peter R. (IVI Inc.)
Jacques, Serge (St. Lawrence Cement)
Kasimer, Solomon (Montreal YMCA)
Laursen, Sheila (West Island Community
Resource Centre)
Lazar, Barry
Lemay, Claude (Alis Inc.)
Létourneau, Jacques G.
Liben, Leonard
Matte, Bernard (Innocan Inc.)
McDougall, Douglas
(Ogilvy Mills Ltd.)
McKinlay, Louise
(Canadian Imperial Bank of Commerce)
McQueen, Josephine
O'Brien, John
Riverin, Pierre (SNC Group)
Schnabel, Frank
(World Federation of Hemophilia)
Steinberg, Barbara (Abbott Laboratories Ltd.)
Suliteanu, Dan (Domglas Inc.)
Swidler, Robert (J. Robert Swidler Inc.)
Vaillancourt, Rita (Montreal YMCA)

Finance Committee

Casey, Donald (Canpac International
Freight Services Inc.)
Doyle-Kelly, Vivian
Farquharson, Keith (QASA)
Hardcastle, David
(Federal Business Development Bank)
Liben, Leonard
Mécs, Andréa Francoeur
(Martineau Walker)
Stavridou, Helen

Human Resources Committee

Berger, Laila (Concordia University)
Doucet, Raymond
(Canadian Industrial Renewal Board)
Goulet, Michel A.
Hall, John (Concordia University)
Johnson, Johanne (Montreal YMCA)
Lamont, J. Anne
(Royal Bank of Canada)
Read, Susan M.
Steinberg, Barbara (Abbott Laboratories Ltd.)
Turley, Gavin (Montreal YMCA)

Facilities Committee

Bérard, J.-C. (Maheu Noiseux Roy & Ass.)
Hudon, Albert (Promanac Inc.)
Langevin, Pierre (Gagnon Lacoste)
Méthot, Jacques
Nolet, Jean Robert (Montreal YMCA)
Riverin, Pierre (SNC Group)
Sabourin, Bruno (Montreal YMCA)
Villeneuve, Jean (SNC Group)

Communication Committee

Barrette, Henri (Imperial Tobacco Ltd.)
Benedetti, Brian (B.M.B. Associates)
Brebner, John (Hilton International Canada)
Dann, Norman
Fortier, Marie (Imperial Tobacco Ltd.)
Harris, Timothy (Correlations Inc.)
Lefrançois, Serge (Teleglobe Canada)
Mancuso, Régine
Monat, Liette (Charette Fortier Hawey
Touche Ross and Ass.)
Poisson, Michèle (Cooperants
Mutual Life Insurance Society)
Springate, George
Tétreault, Diane (Montreal YMCA)

Marketing Committee

Aboud, Suzanne (Leetham Simpson Inc.)
Benedetti, Brian (B.M.B. Associates)
Bartrem, John (CJAD)
Carrière, Réal (Imperial Tobacco Ltd.)
Chryssomalis, George (Montreal YMCA)
Fee, Shirley
Laflamme, Fred
Mew, Alan
(Consumer Research Services Inc.)
Tétreault, Diane (Montreal YMCA)
Woods, Jacques (Kraft Ltd.)

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Beaulieu, Yvon (M.A.P.)
Boyle, Marie-Hélène
Chénier, François
(MUC Police — youth squad)
Claxton, Edward B. (Stikeman, Elliot)
Cusson, Maurice (Criminology department,
University of Montreal)
Gaudreau, Robert (SunLife of Canada)
Gilbert, Jean-Paul (National Parole Board)
Goddard, P. (Director of Kamp Kanawana)
Lagarde, François (ParticipACTION)
Sarrazin, Édouard (MUC Police)
Sauvé, Conrad (Montreal YMCA)
St-Germain, Alain (MUC Police)
Trépanier, Jean (OPEX)
Woodrough, Robert (OPEX)

Community Development Committee

Anania, Silvana (YMCA)
Bonney, Deborah
(Montreal General Hospital)
Lazar, Barry

Metropolitan Staff

Anania, S. (Metropolitan Coordinator, Community Development)
Blomfield, J. B. (Program Coordinator)
Doyle-Kelly, V. (Controller)
Game, A. (Coordinator, International Development)
Goddard, P. (Director, Kamp Kanawana)
Goulet, F. (Director, Government Relations and Legal Affairs)
Hatton, A. (Coordinator, Job Generation — National)
Kasimer, S. (Director General)
Locke, R. D. (Director, Funding Development)
Netherwood, J. (Director, Kamp Kanawana)
Nolet, J. R. (Director, Financial and Facilities Development; Director General, Montreal YMCA Foundation)
Pigott, W. (Senior Manager, Operations)
Ryan, M. (Director, Management Information Systems)
Sabourin, B. (Director, Facilities Development)
Tétreault, D. (Director, Linguistics Department, Communications Department)
Turley, G. (Director, Human Resources Administration)
Vaillancourt, R. (Assistant to the Director General)
Weeks, G. (Director, Job Generation — Montreal)
Weil, M. (Director, Community Justice Initiatives)

Branch Boards of Management

Centre-ville

Allan, Chris
Asselin, Gilles
Barcelo, Michel
Barnoff, Manny
Boer, Chris
Bourbeau, Rosaire
Charlebois, Cameron
Delorme, Michel
Del Vecchio, Jo-Ann
Gillespie, Tom
Gingras, Mark
Goldberg, Howard
Harris, Tim
Kaufman, Terry
Lessard, Nicole
Létourneau, Jacques G.
Phaneuf, Susan J.
Raso, William
Reynolds, Douglas
Samuels, Kalman S.
Stewart, Janice
Taylor, Bill (YMCA)
Vidal, Claude

Hochelaga-Maisonneuve

Bélanger, Julié
Brisebois, Guy (YMCA)
Chaput, Jean-Guy
Elliot, Monique
Gauthier, Hélène
Labelle, Maurice
Laberge, Louis-Denis
Langlois, Jean-Pierre
Portelance, Robert
Séguin, Johanne

International

Bélanger, Vianney
Christensen, Carole
DeFoy, Robert
Hamelin, Yves
Iacobacci, Pasquale (YMCA)
Mildenberger, Fred
Moore, Sheila
Olwell, James F.
Sauvé, Conrad (YMCA)
Savage, Sherill
Torge, Janet

Notre-Dame-de-Grâce

Bayne, Frances
Boyle, Gerald
Durocher, Andrée
Garnon, Alfred
Gilbert, Gil
Harvey, Catherine
Jack, Heather
Labelle, Sylvia
Leschiutta, Eddie
Manson, Rod
McQueen, Josephine
Nasheim, Debbie (YMCA)
Peala, Henri
Piat, Myra (YMCA)
Rebel-Bratton, Johanna
Soroka, Salma

Pointe-Saint-Charles

Glencross, Rev. Bruce
Lanthier, Louise
Ledoux, Linda
Meagher, Mike
Moody, David (YMCA)
Moody, Diane
Ravensbergen, Frances (YMCA)
Suliteanu, Dan
Tyrell, Terrie

Saint-Laurent

Berger, Craig
Brownrigg, Marlyn
Casimir, Jacques
Cousineau, Jean-Louis
Daly, Henry
Goldner, Aaron
Griffin, Patrick
Guindon, Léo-Paul
Harvey, Ron
Maheu, Shirley
Olivier, Gilles
Parent, Rock
Pillibeit, Jakob
Saint-Jacques, Réjean
Viboh, Tom (YMCA)

West Island

Addison, Paul
Arbour, Thérèse
Bush, Fred
Care, Sheena
Cocolicchio, Debbie
Ellis, Michael
Ferton, Barb
Gareau-Boucher, Aline
Gravel-Duberry, Odette
Gorrie, Bryan
Haldane, Scott (YMCA)
Laursen, Sheila
Laws, Carol
MacLeod, Norman
McAnley, Les
Picard, Jean-Pierre
Rollit, Peter

Westmount

Aitken, Sally
Ballantyne, Michael
Blomfield, Jackie (YMCA)
Cooper, Richard
Davis, Tam
Drury, Victor M.
Finkelstein, Kit
Franklin, Keith
Gehring, Deiter
Johnston, Celeste
Korytko, Hope (YMCA)
Lamont, Anne
Lehrer, Alice
Masciuch, Anne
McDougall, Doug
Naudie, Margot
Plourde, Pierre
Reid, Peter
Switocz, Alice
Trent, Francine
Velan, Karen
Woods, Jacques
Wright, Nancy

Centraide Montréal

Acknowledgement: McKim Advertising Ltd.; Charette, Fortier, Hawey et Cie, Touche Ross et Cie; O'Keefe Printing Ltd.

Message from the Chairman of the Montreal YMCA Foundation

Philip O'Brien, Chairman of the Board of the Montreal YMCA Foundation; Jean Robert Nolet, Director General of the Montreal YMCA Foundation

The Montreal YMCA Foundation was created in 1983. Its objectives are as follows:

- To solicit, by all appropriate means, and receive all donations, contributions, bequests and subscriptions of a charitable nature, in kind or in cash, for the exclusive advantage and use of the Young Men's Christian Association of Montreal;
- To these ends, to acquire, retain, administer, invest and reinvest these donations, contributions, bequests and subscriptions free of charge, and channel these funds, with the exception of those needed to cover the administration costs of the Corporation, exclusively to the Young Men's Christian Association of Montreal.

Last year, the Executive Committee of the Foundation set up a 30-member Board of Directors. The Board members represent three different sectors: corporations and foundations that have donated to the YMCA, volunteer fund-raisers and the Montreal YMCA. The names of the 30 Board members are as follows:

Mr. Jacques Baylaucq
Mrs. Jean Bernard
Mr. Jonathan Birks
Mr. Bruce Bishop
Mr. Marcel Côté
Mr. John Churchill-Smith
Mr. John E. Cleghorn
Mr. Richard Cooper
Mr. Victor M. Drury
Mr. John Economides
Mr. L. Yves Fortier
Mr. Jean-René Halde
Mr. Derek Hannaford
Mr. Albert Hudon
Mr. Solomon Kasimer
Mr. Claude Lemay
Mr. Len Liben
Mr. Maurice A. Massé
Mr. Rémi Marcoux
Mr. Bernard W. Matte
Mr. Les McAuley
Mr. Louis Paul Nolet
Mr. Frank Peterson
Mr. Philip O'Brien
Mrs. Heather Reisman
Mr. Douglas M. Ritchie
Mr. Pierre Riverin
Mr. Glen R. Rourke
Mr. Harvey Thomson
Mr. Robert S. Vineberg

Following the creation of the Board of Directors, the Board members set up three committees responsible for ensuring the sound management of the Corporation: the Finance Committee, the Investment Committee and the Needs Analysis Committee.

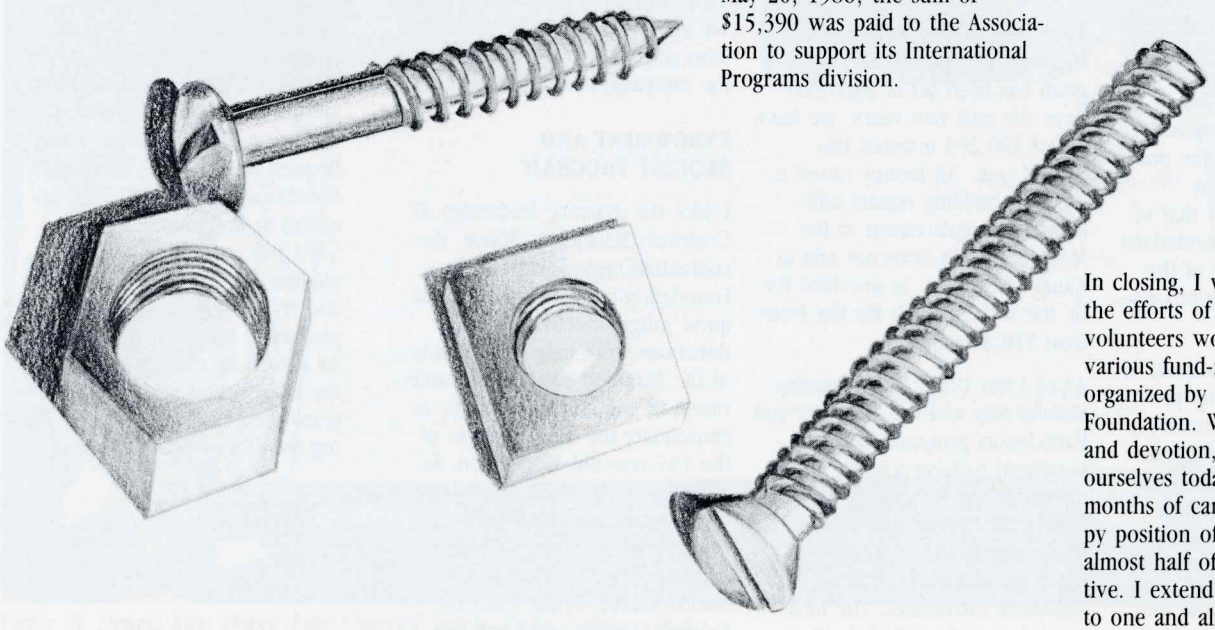
The Finance Committee is responsible for the Corporation's operating budget, the financial monitoring of the various fund-raising campaigns and the drawing-up of financial statements. It is chaired by the treasurer of the Corporation, Mr. Marcel Côté, who is assisted by Messrs. Bernard Dubé, Len Liben and Albert Hudon.

The Investment Committee, which is chaired by Mr. Maurice A. Massé, who is backed up by Messrs. Derek Hannaford, Bruce Bishop and William Ridley, is responsible for investing sums originating from two sources: funds raised by the various campaigns, and money donated to the Corporation under the Endowment and Bequest program or by members of the Heritage Club.

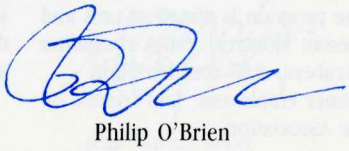
The third body, the Needs Analysis Committee, examines requests for financial assistance submitted by the Montreal YMCA. It comprises five members: Messrs. Frank Peterson, Pierre Riverin, Harvey Thomson, John Churchill-Smith and Victor M. Drury, who is also the Committee chairman. All requests for financial assistance are first of all studied by the Corporation personnel. The results of such studies are subsequently examined by the Committee members, who submit their recommendations to the Board of Directors for acceptance or refusal.

The Montreal YMCA Capital Development Campaign, which was set in motion in April 1985, attained its "crusing speed" last year. Close to $5,000,000 was raised in the form of donations and pledges between June 1, 1985, and May 31, 1986. Thus, the Campaign has already gathered $6,100,000, or 47%, of its five-year objective of $13,000,000. I wish to underline in particular the impressive work of the co-chairmen of the Corporations and Foundations Campaign, Messrs. John Churchill-Smith and Ghislain Hawey.

Thanks to the tireless efforts of the volunteer canvassers, the Board of Directors of the Foundation was able to make four cash donations to the Montreal YMCA during the 1985-1986 fiscal year. In December 1985, the sum of $660,000 was granted to the Association to pay for the renovation work at the Hochelaga-Maisonneuve branch arena. On January 27, 1986, $250,000 was transferred to the YMCA to carry out repairs and replace outdated equipment throughout the network of branches. In April 1986, thanks to a $350,000 grant from the Foundation, the Montreal YMCA was able to purchase land in Pointe-Claire for a new West Island facility. Most recently, on May 20, 1986, the sum of $15,390 was paid to the Association to support its International Programs division.



In closing, I wish to underline the efforts of the more than 500 volunteers working for the various fund-raising programs organized by the Montreal YMCA Foundation. Without their zeal and devotion, we would not find ourselves today, after only 16 months of canvassing, in the happy position of having raised almost half of our five-year objective. I extend my sincerest thanks to one and all.



Philip O'Brien

Report of the Director General of the Montreal YMCA Foundation

Upon the conclusion of my third year as Director General of the Montreal YMCA Foundation, I am pleased to provide you with an update on the progress made by our four major fund-raising programs. The Sustaining Membership program has now been in existence for three years, while the other programs (Members and Participants, Endowment and Bequest, and Corporations and Foundations) were set up two years ago.

Richard L. Cooper, Chairman, Westmount YMCA Capital Campaign; Mrs. R. Cooper; Victor M. Drury, past Chairman; Montreal YMCA.

SUSTAINING MEMBERSHIP PROGRAM

During its first two years of existence, the Sustaining Membership program raised a total of $172,412 from 1,300 donors. In 1985-1986, the program succeeded in gathering $85,783 from a total of 500 persons. This drop in receipts is attributable to the fact that, last year, the Foundation transferred all corporation and foundation donors from the prospect list of the Sustaining Membership Campaign to that of the Corporations and Foundations Campaign (which is part of the overall Capital Development Campaign).

Mr. Victor M. Drury, chairman of the Sustaining Membership program, along with the honorary campaign chairpersons, wish to thank all donors for their generous contributions, which have helped make the campaign's third year a success.

The overall 1984-1990 goal for the Sustaining Membership program has been set at $750,000. The program is aimed at past and present Montreal YMCA committee members, staff members and former employees, and friends of the Association.

MEMBERS AND PARTICIPANTS PROGRAM

Mr. Claude Lemay chaired the 1985-1986 Members and Participants Campaign, which raised a total of $50,593 from more than 1,000 donors.

The 1985-1990 objective of the Members and Participants program has been set at $500,000. Over the past two years, we have raised $90,293 towards this overall goal. All money raised is used for building repairs and equipment replacement at the Montreal YMCA branches and at Kamp Kanawana, as provided for by the strategic plan for the Montreal YMCA facilities.

As of 1986-1987, the Sustaining Membership and the Members and Participants programs will be combined to form a single fund-raising program. This change will enable the Corporation to reduce its organizational expenses and maximize the team effort of its volunteer canvassers. The new campaign, to be called the Sustaining Membership Campaign, will be held on a yearly basis during the months of November and December.

The Foundation extents its sincerest thanks to the hundreds of volunteers who contributed to the success of the Members and Participants program, in particular those who helped the West Island and Westmount branches reach their respective fund-raising goals. We also wish to thank all those who contributed generously to the campaign.

ENDOWMENT AND BEQUEST PROGRAM

Under the dynamic leadership of Chairman Maurice A. Massé, the committee responsible for the Foundation's Endowment and Bequest program actively solicits donations from long-time friends of the Montreal YMCA. The funds raised by the committee serve to consolidate the financial base of the 135-year-old Association. In addition to Mr. Massé, the committee is made up of Messrs. William Ridley, Harvey Corn, Michael Gutwillig, Alex Duff, Marcel Adams, Frank Peterson, Kalman Samuels and Keith Farquharson.

Donors may stipulate that their bequests to the Montreal YMCA go to a specific branch or program, or be used for a given field of continuing interest (e.g., camperships, youth programs, leadership training, construction of new facilities, land purchases, etc.). No matter how great or small, commemorative donations to the Montreal YMCA Endowment Fund are always greatly appreciated. Up until now, the Endowment and Bequest program has received donations totalling $27,793, bequests in the amount of $404,100, confirmed bequest pledges amounting to $337,000 and ten confirmed bequest pledges of unspecified amounts. As shown by the above figures, the Endowment and Bequest program progressed significantly during the 1985-1986 fiscal year.

CORPORATIONS AND FOUNDATIONS PROGRAM

I wish to underline the extraordinary efforts of the following persons, who worked under co-chairmen John Churchill-Smith and Ghislain Hawey, as well as the laudable contributions of approximately 100 other devoted volunteers:

Mrs. Suzanne Aboud, Messrs. Philip O'Brien, Louis Paul Nolet, Walter Light, Thomas Galt, John E. Cleghorn, Grant. C. Reuber, John Rogers, Harvey Thomson, Reford MacDougall, Doug McDougall, Victor M. Drury, Albert Hudon, Bernard W. Matte, Lynn Goth, Pierre Bruneau, Michel Vennat, Douglas M. Ritchie, Donald Casey, Norman Montcalm, Bruce Bishop, William I. M. Turner Jr., Harold Roy Crabtree, G. Drummond Birks, Michael Gutwillig, Logan Brown, Denton Clark, David Braide, Pierre Brodeur, Jacques A. Drouin, John Peacock, Yvon Gervais and David Roche.

At the end of the first full year of the Montreal YMCA Capital Development Campaign, the results of the three main divisions of the Corporations and Foundations program are as follows:

1) Lead Gifts division:

Twenty-two of the 27 target corporations and foundations have already agreed to contribute, and the others will notify us as to their decision in 1986-1987.

2) Major Gifts division:

Fifty-two of the 156 target corporations and foundations have already agreed to contribute, and the others will notify us as to their decision in 1986-1987.

Total: $884,050 (44.5% of the $2,000,000 divisional objective).

3) Thousand Plus division:

Fifty-nine of the 502 target corporations and foundations have already agreed to contribute, and the others will notify us as to their decision in 1986-1987.

Total: $165,550 (8.5% of the $2,000,000 divisional objective).

In conclusion, the Corporations and Foundations program, which is part of the broader Capital Development Campaign, has already gathered 47.5% of its total objective of $7,700,000. Once again, I heartily congratulate all canvassers, and sincerely thank them for their invaluable work.

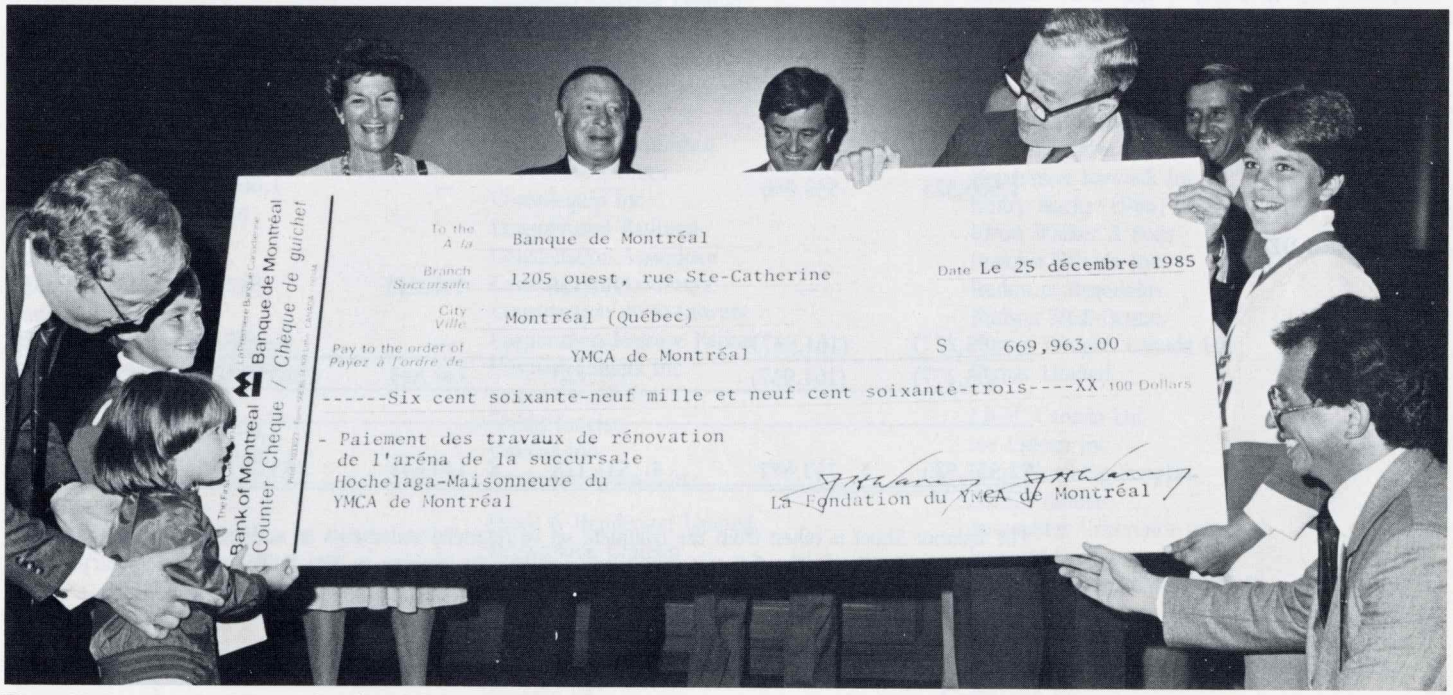
SPECIAL EVENTS

The Montreal YMCA Foundation held two press conferences last year aimed at informing volunteers and the general public about the progress made by the Capital Development Campaign. In addition, on October 16, 1985, the organizers of the Sustaining Membership program launched their 1985-1986 fund-raising campaign in the presence of approximately 365 people at the Centaure restaurant, located at the Blue Bonnets race-track.

As for the Members and Participants program, the organizers launched their yearly campaign on January 27, 1986, on the occasion of a Pro-Musica concert at the Salle Maisonneuve, Place des Arts, in the presence of more than 200 persons invited by the Foundation.

For the third consecutive year, the members of the Heritage Club of the Montreal YMCA Foundation met at the Mount Stephen Club to underline their interest in the Association. The Heritage Club is made up of men and women who believe in the mission and the traditional values of the YMCA, and who wish to ensure that the Association's heritage is passed on to future generations.

Each member of the Club has made provisions for the YMCA in planning his or her estate, by promising to make a cash donation, naming the YMCA as the beneficiary of an insurance policy, by making an immediate contribution to the Association, or by setting up a special trust fund. As the Club expands, the YMCA will acquire an increasingly solid financial base, which will enable it to continue to play an essential role in ensuring the well-being of the Montreal community.


Bank of Montreal
Banque de Montréal
Counter Cheque / Chèque de guichet
To the / A la Banque de Montréal
Branch / Succursale 1205 ouest, rue Ste-Catherine
Date Le 25 décembre 1985
City / Ville Montréal (Québec)
Pay to the order of / Payez à l'ordre de YMCA de Montréal
$ 669,963.00
------Six cent soixante-neuf mille et neuf cent soixante-trois----XX 100 Dollars
- Paiement des travaux de rénovation de l'aréna de la succursale Hochelaga-Maisonneuve du YMCA de Montréal
La Fondation du YMCA de Montréal

Victor M. Drury, Jane Dunn; John Churchill-Smith, Philip O'Brien, Jack H. Warren O.C., Richard L. Cooper, Sol Kasimer, and young participants from the Hochelaga-Maisonneuve YMCA's arena.

Jean Robert Nolet

The Montreal YMCA Foundation
Balance Sheet as at May 31, 1986

	Financial Development Fund		Endowment Fund		Total	
	1986	**1985**	**1986**	**1985**	**1986**	**1985**
ASSETS						
Current						
Cash and term deposits	$ 48,013	$ 18,241	$ 456,820	$ 52,242	$ 504,833	$ 70,483
Accounts receivable	—	—	3,952	12,045	3,952	12,045
Capital campaign pledges receivable within one year	830,491	177,725	—	—	830,491	177,725
Stationery and supplies, at cost	12,697	16,656	—	—	12,697	16,656
	891,201	212,622	460,772	64,287	1,351,973	276,209
Capital Campaign pledges receivable in future years	1,666,325	530,050	—	—	1,666,325	530,050
Investments, at cost (market value of $72,446; $64,865 in 1985)	—	—	76,356	76,356	76,356	76,356
	$2,557,526	$,742,672	$ 537,128	$ 140,643	$3,094,654	$ 883,315
LIABILITIES						
Current						
Due to the Montreal YMCA	$ 150,487	$ 195,334	$ —	$ —	$ 150,487	$ 195,334
Accounts payable	3,500	1,500	—	—	3,500	1,500
Capital Campaign pledges relating to future years receivable in future years	830,491	177,725	—	—	830,491	177,725
	984,478	374,559	—	—	984,478	374,559
Capital Campaign pledges relating to future years	1,666,325	530,050	—	—	1,666,325	530,050
CAPITAL AND DEFICIT						
Capital	—	—	537,128	140,643	537,128	140,643
Deficit	(93,277)	(161,937)	—	—	(93,277)	(161,937)
	(93,277)	(161,937)	537,128	140,643	443,851	(21,294)
	$2,557,526	$ 742,672	$ 537,128	$ 140,643	$3,094,654	$ 883,315

The Balance Sheet is taken from the complete set of financial statements as audited by Charette, Fortier, Hawey, Touche Ross. The full statements are available by writing to Rita Vaillancourt, Secretary to the Metropolitan Board of Directors, Montreal YMCA, 1441 Drummond Street, Montreal, H3G 1W3.

ON BEHALF OF THE BOARD

Director

Director

Donor corporations and foundations

The Montreal YMCA Capital Development Campaign, the fifth major fund-raising effort undertaken by the Association since the start of the century, got under way in 1985. As in the case of the earlier drives, the Campaign has received a significant level of support from the Montreal business community.

Fund-raising will be spread out over five years, from 1985 to 1990. Messrs. John Churchill-Smith and Ghislain Hawey, the hard-working co-chairmen of the Campaign, join with the honorary chairpersons and the hundreds of volunteer canvassers in thanking the following corporations and foundations, which have already agreed to donate to the fund-raising drive:

Agence Harmik
Ain & Zakuta (Canada) Inc.
Air Liquide Canada limitée
Alcan Aluminium ltée
Alliance Compagnie d'Assurance
American Can Canada
American Express
Ameublement Simard
Anixter Canada Inc.
Asbestos Covering
Asbestos Erectors
Association du Québec pour les déficients mentaux
Autobus Rigaud inc.
Automatic Forms Limited

Baker Textiles Inc.
Banque de Montréal
Banque d'Épargne
Banque de la Nouvelle-Écosse
Banque Impériale de Commerce
Banque Nationale
Banque Royale du Canada
Banque Toronto-Dominion
Bill Bantey & Associates
W. Barr Limited
Bassett et associés inc.
Beatrice
Beaver Construction Group
Bell Canada
Berwill Limited
H.L. Blachford Limited
Blauer International
Boflag Investments
Bovet
Brasserie Molson
Brault & Bouthillier
Briqueterie St-Laurent
British Steel Canada Inc.
Burlington Canada

Caisse populaire de Maisonneuve
Canada New Zealand
Canada Packers Found.
Canada Trust
Canadian Pacific
Canadian Spirit Inc.
Canadian Tire
Canam Manac
Can-Am Marine Transit
Can Pac International
Canron Inc.
Cansew Inc.
Cast North America
Celanese
Charcuterie Parisienne
Charette, Fortier, Hawey (Touche Ross)
Chaussure Bellini inc.
C.I.L. Inc.
Ciment Canada Lafarge ltée
Ciment St-Laurent inc.
C.K. Plastique limitée
Claremont Realties
Clarke Transport Canada Inc.
Cleyn & Tinker Inc.
Climatisation Morrison limitée
Cloustan Foods Canada
Coca-Cola Limited
Comcheq Services Limited
Compagnie canadienne de ré-assurance
Compagnie d'assurance-vie Montréal Life
Compagnie d'assurance Provinces-Unies
Consolequip Inc.
Consolidated Bathurst
Constellation Assurance
Construction Assurance
Construction du St-Laurent
Corporation Melrose Parker
Cosmair Canada Inc.
Crane Canada Inc.
Crédit foncier
Culinar Inc.
Cyanamid Canada Inc.

Davis & Henderson Limited
Décalmanie Graham
Décor Lacharité inc.
Desmarais Office Equipment
Devencore Realties Limited
Guy N. Djandji et associés
Dodami Inc.
Domglas Inc.
Dominion Securities Pitfield
Domtar Inc.
Dubord Cantine Inc.

Emhart Canada limitée
Empire Crockery Inc.
Entreprise électrique L. Dallaire
Épiciers unis Métro-Richelieu
Enveloppe Suprême inc.
Estate A.J. Ross
États Unis Canada Consult

Fédération des caisses populaires Desjardins
Fiberglass Canada
Fiducie du Québec
Finesco Investments
Fondation Jean-Béliveau
Fondation J.-Armand-Bombardier
Fondation Carling-O'Keefe
Fonds Bomec 1986
Fonds de bienfaisance de la compagnie Molson
Fonds des personnes incarcérées
Fruits Botner Limitée
Fuller Canada

Gagnon Lacoste
Galerie Continentale inc.
Gaz Métropolitain
General Motors of Canada Ltd.
Geoffrion, Leclerc Inc.
Gold Castle Holdings
Gordon Capital Corporation
Graphiques & Impressions
Groupe S.N.C.
Groupe T.C.G. inc.
G.S.M. Design Inc.
Guardian Trust Company
Gulf Canada Limited

Hayes Stuart Inc.
Heco Securities Ltd.
Henderson Barwick Inc.
Henry Marks (1966) Ltd.
Hiron Walker & Sons
Hoechst Canada Inc.
Hudon et Deaudelin
Hudson Medi-Centre
Hunter Douglas Canada Ltd.
Hymac Limited

I.B.M. Canada Ltd.
Ico Unican Inc.
Ideal Plumbing Supplies
Imasco limitée
Immeubles Grosvenor inc.
Imperial Oil Company
Impressions graphiques M.B.M.
Imprimerie Cook
Imprimerie Perry
Ingersoll-Rand Canada Inc.
Innocan Inc.

Jenkins Canada Inc.
Jolicoeur limitée
J.T. Limited
Junior Scene (1981)
J.W.I. Limited

Kanso Insurance Management Inc.
Mischa Kasimer Inc.
Kellog Salada Canada Inc.
Peter Kilburn Holdings
Knitronics (Canada) Inc.

Laboratoire Kenneth J. Smith
Jacques Lacroix
Construction Générale inc.
Laiterie Dominion
Laiterie Guaranteed
La Laurentienne Générale
C. Lamond et fils limitée
La Mutuelle du Canada
La Presse limitée
La Sauvegarde
La Société de construction D.C.L.
Lavage de vitres Paul
Lavo limitée
Laxer Fibre Comp. Limited
Laza Management Services
Lefebvre et frères limitée
Le Groupe Houston
Leigh Textile Inc.
L.E.L. Marketing Ltd.
Le Permanent
Les Aliments Peerless
Les Entreprises Domiro
Les Fabricants Kayanna
Les Industries Century
Les Pétroles Steva inc.
Les Services aux entreprises
P. Rondeau
Les Variétés Hudson
Les Viandes Premières
Lette et associés
Librairie Beauchamp
Lightolier
L'Industrielle Compagnie
d'Assurance
Lustra Corporation of Canada Ltd.
Lutfy Limited

Madido Equipment Ltd.
Maheu, Noiseux
Marathon Realties
Marsh & McKennan
Mécanique R.H.
Merck Frosst Canada
Mirabelle Knitting Mills
MLS Corporation
Modefair Industries Ltd.
Modes En-Trac Inc.
Montreal Baseball Club
Montreal Day Nursery
Montreal Trust
M.R.R.M. Inc.

McLean Kennedy Inc.
McLeod Young Weir

National Drug Limited
Nincheri et associé inc.
Niwri Consultants Ltd.
Noranda
Nordair
Northern Telecom

Osborn et Lange inc.

Panavision (Canada) limitée
Papeterie Léo Enterprises
Papier Inter-Cité
Paramount Production Inc.
Parisian Knitting Mills
Peacock Inc.
Peintures Château Inc.
Phillips Cables Ltd.
Pitt Libre-service limitée
Plomberie D. Groleau inc.
Poirier et fils limitée
P.P.G. Canada Inc.
P & R Desjardins Construction
Pratt & Whitney
Preston Phipps Inc.
Promenade Ontario
Publicité Foster limitée

Quick Press
Quincaillerie E. Chartrand

Redpath Industries Ltd.
Reed Stenhouse
Reitmans Inc.
Restaurant Viviry
R.H.P. Canada Ltd.
Robco Inc.
Robin Hood Multifoods
Rolland Inc.
Rollit Printing & Advertising
Roussel Canada Inc.
Royal Insurance Co.
Royal Dutch Airlines
Royal Lepage
Royal Trust

Jacques St-Germain enr.
Salta Benevolent Fund
Joseph E. Seagram & Sons Ltd.
Securican Inc.
Security Pacific Bank
Sedgwick Tomenson
Sélection du Reader's Digest
Services Farmico Inc.
Smart Brassières Inc.
Société d'électrolyse et de
chimie Alcan
Sogitech Inc.
Source enr.
S.P.B. Canada Inc.
Stahl & Nicolaidis
Standard Life Insurance Co.
Stewart, McKenna, Gauthier
Stillview Health Protect
Sunoco Inc.
Superior Office Equipment
Swabey, Mitchell, Houle,
Marcoux & Sheir

Téléglobe Canada
The Altru Foundation
The Birks Family Foundation
The C.S.L. Group Inc.
The Harold Crabtree Foundation
The Hylcan Foundation
The Johnson Foundation
The Joseph Howard Cooper
Foundation
The Leonard Ellen Family
Foundation
The Molson Family Foundation
The Pasdermajian Family
Foundation
The Philip Smith Foundation
The R.H.W. Foundation
Tilden Location d'autos
Tomasso Corporation
J.E. Trudel et cie limitée

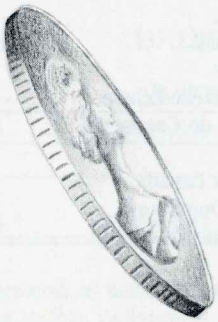
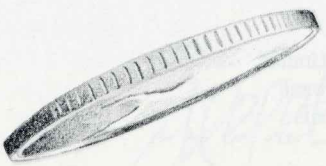
U.F.O. Jeans
Ultramar Canada Inc.
United Customs Broker
Universal Electric

Vandor Investments
Via Rail Canada

Watt & Scott
Wirth Limited

Xerox Canada Inc.

Young Canada Inc.

Zellers
Sephyr Inc.

136898 Canada Inc.
86099 Canada Inc.